

2013 Program Calendar

MARCH 28 – Thursday

Event: Breakfast Meeting 1 TIPS FROM THE TOP

- David Brown, Manulife
- Libby Wildman, London Life

Location: Bayview Golf & Country Club
Time: 8:30 am – 11:30 am
Target Audience: Members only
Price: tbd
Sponsorship Opportunity: part of the 4 Breakfast Meeting Series

APRIL 18 – Thursday

Events: Professional Development Day

- Update 2013
- Risk Management Seminar: Robbert McIntosh

Location: Bayview Golf & Country Club
Time: Full day
Target Audience: GTA Members & Non-members
Price: Goal is to keep reg costs at minimum
Sponsorship Opportunity: Help off-set logistics costs to keep the registration price down

MAY 9 - Thursday

Event: Breakfast Meeting 2

- Peter Tzanetakis, VP Government Relations, Advocis
- Ed Skwarek, VP Regulatory Affairs, Advocis

Location: Bayview Golf & Country Club
Time: 8:30 am – 11:30 am
Target Audience: Members only
Price: tbd
Sponsorship Opportunity: part of the 4 Breakfast Meeting Series

JUNE 6 – Thursday

Event: Breakfast Meeting 3 TIPS FROM THE TOP

- Joe Dickstein
- Gopala Alampur, Sun Life (MDRT Producer)

Location: Bayview Golf & Country Club
Time: 8:30 am – 11:30 am
Target Audience: Members only
Price: tbd
Sponsorship Opportunity: part of the 4 Breakfast Meeting Series

AUGUST 15 – Thursday

Event: **Breakfast Meeting 4 TIPS FROM THE TOP**
▪ **GAMA speaker (s) -- tbd**

Location: Bayview Golf & Country Club

Time: 8:30 am – 11:30 am

Target Audience: GAMA Members and other members

Price: tbd

Sponsorship Opportunity: part of the 4 Breakfast Meeting Series

SEPTEMBER 17 – Tuesday (to coincide with TFAAC Board meeting to be held in downtown Toronto)

Event: **Networking Wine & Cheese – under 5 after 5 with a member**
following Toronto Chapter Annual Meeting (4 – 5 pm)
▪ **Greg Pollock, President & CEO, Advocis**
▪ **(possibly) Harley Lockhart, Chair, Advocis**

Location: tbd

Time: 5pm – 7pm

Target Audience: Members & under 5yr advisor (member or nonmember)

Price: no charge but must register with an advisor under 5 years

Sponsorship Opportunity: Looking for full sponsorship, could be held at sponsor's location

OCTOBER 17 – Thursday

Event: **Professional Development Day**
Business Owner Insurance Issues
▪ am: complex business insurance issues – very technical
▪ pm: tapping into the business owner market – GAMA speaker with expertise in mentoring advisors on how to attract and keep business owner clients

Location: Bayview Golf & Country Club*

Time: Full day

Target Audience: Members -- *afternoon session of particular interest to GAMA members*

Price: tbd

Sponsorship Opportunity: Looking for full sponsorship

NOVEMBER 14 – Thursday

Events: **Professional Development Day**
▪ **Update 2013**
▪ **Risk Management Seminar: Robbert McIntosh**

Location: Bayview Golf & Country Club*

Time: Full day

Target Audience: GTA Members who have not taken Update 2012 & Nonmembers

Price: Goal is to keep reg costs at minimum

Sponsorship Opportunity: Help offset logistics costs to keep the registration price down

* may consider an alternate location if logistics cost can be comparable to BGCC